With the ever increasing number of Laboratory Information Systems to choose from, selecting your first or next LIS can be a daunting task! While, of course, you need to consider such things as: Cost, Features and Functionality that will fit your laboratory's needs and expectation, you also need to consider <u>what the LIS company offers you!</u> We at AP-Visions believe we provide the most features and functionality, at an affordable price, that will fit the needs and expectations of most laboratories. In addition, as a company, we offer you some very unique benefits.

EXPERTISE

The AP-Visions team has been in the Laboratory Information System business for over 40 years! Lab Data Management Solutions created by people with years of lab experience! AP-Visions products are 4th generation Laboratory Information Systems developed by the team and incorporates that 40 years of software and laboratory knowledge.

DEPLOYMENT

"Deployment": getting your product configured, installed, validated, personnel trained, and supporting the product. <u>AP-Visions takes an industry-unique approach to this end</u>. Suffice it to say the same person that installs your product, configures your product, and trains your people <u>IS THE SAME PERSON THAT SUPPORTS YOUR PRODUCT!</u>
They understand your workflow, your business and your people. AP-Visions Support is always from a live person in the USA who responds either immediately or within short period of time, not a "Leave a message and someone, who does not understand your unique situation, might get back to you in a few days"

In addition, every customer is assigned a Project Manager who is a Med Tech and responsible for: setting timelines with you for deployment, gather configuration information so that the Deployment Associate can configure your product, and work with the Deployment Associate to bring things to the ultimate goal of meeting your expectations and of your lab running live.

FOCUS

The AP-Visions team is focused 100% on Laboratory Data Management. That is where our expertise is, and we do it well.

SCALABILITY

AP-Visions LIS Products come with all of the features and functionality and are designed to be expandable. Our products span any size clinical laboratory from the very small single instrument lab to a very large multi-facility institution. All with the very same software!

DEVELOPMENT

AP-Visions development team is focused 100% on AP-Visions products! AP-Visions is constantly updating and enhancing our products to keep abreast of industry changes and responding to our customers' changing requirements. Occasionally there is a desire for a feature that is not currently in product. Our team takes these requests very seriously and, in general, the desired feature appears in the next product update!

EASE OF USE
While all of our products come with the features expected by the modern clinical laboratory, they are amazingly easy to use.

SOFTWARE CUSTOMIZATION
AP-Visions is not a "Custom Software House" and our products address the needs and requirements for their intended purpose. However, AP-Visions also understand that things change. Occasionally there is a new need identified by a customer that is not addressed in the product they have selected. AP-Visions is always willing to address these new needs and **in a timely manner**.

CONNECTIVITY
The AP-Visions team has successfully connected 100's of: Instruments of all kinds, EMR/EHR systems, Billing systems, Practice Management systems, and remote products both in the lab and over the Internet. You can rest assured we can effectively handle your connectivity needs.

SALES SUPPORT
Our sales support team is dedicated to ensuring we **understand your specific needs** and **meet expectations consistent with your requirements**. Their job is not to "Sell" but to consult with you to help you determine if our products are right for your lab.

OUR PRODUCTS
AP-Visions offers a wide range of Products designed to maximize the revenue potential of any lab. Each of our Products has their own product detail sheet providing a complete description and functionality of the product.

- ▶ *xLab* - A complete cost-effective Laboratory Information System.
- ▶ *Consumer Portal* - A Lab-Branded website so you can expand your testing to people in your community (when allowed by your state).
- ▶ *Web Portal* - Ideal for your nursing home clients and Physician clients.
- ▶ *Report Portal* - Get secure results directly to patients.
- ▶ *Toxicology* - Complete Comprehensive and Screens for Drug testing.
- ▶ *Pharmacogenetics* - facilitates interfacing to both Pgx Instruments and on-line analysis systems like; PgxSoftware™, Translational™ Software, and others.
- ▶ *Micro Biology* - Complete Microbiology module.
- ▶ *xEmrPlus* - Middleware for the small lab needing a very cost effective way to just get their instrument results to their EMR.
- ▶ *xLab Remote* - Remote satellite Labs.

CONTACT AP-VISIONS TODAY!
Regardless of the size of your lab or what features you need, AP-Visions has your solution! Contact AP-Visions or your Preferred distributor today for more information and to schedule a demonstration of any of the products AP-Visions has to offer.

Our sales team stands ready to help!

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